

# **CASE STUDY – NON-PROFIT WORKFORCE TRAINING**

# HOW DEDICATED INTERNET ACCESS FROM SPARKLIGHT BUSINESS HELPED PROVIDE THE TRAINING NEEDED TO BUILD A SAFER WORKFORCE.

### CLIENT

Safety Council of the Texas Mid-Coast (SCTMC) is a non-profit workforce training center located in Port Lavaca, Texas. Since 1993, the Council has provided safety training in industries such as petrochemical, food production, oil and gas, and manufacturing. Today, the Council trains more than 12,000 individuals each year.

### CHALLENGE

About 90% of the training offered by SCTMC is computer-based, making a fast, reliable Internet connection crucial to their success. "If we can't make the connection, we can't teach the courses," says Joni Brown, Executive Director. The Council also relies on having a constant, highbandwidth connection to support their VoIP phone system, and the exchange of coursework to and from other Councils across the country.

# SOLUTION

Dedicated Internet Access from Sparklight Business provides the speed, capacity and constant uptime that SCTMC needs to succeed. The 20 Mbps dedicated, symmetrical Internet connection is delivered over Sparklight Business's own nationwide fiber-optic backbone, which guarantees 99.99% uptime.

"With fiber, our uptime has been great. We haven't had any downtime," says Bart Strauss, IT Manager of SCTMC. For the Council, having reliable, highbandwidth service has meant more connected calls, more successful data transmissions, and most importantly, more satisfied clients.

"One of our business goals is meeting our technology demands. Making sure our technology is cutting-edge, simply because of what we do," says Brown. "Sparklight Business Fiber has had a positive impact for our clients – I'm very pleased with it."





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#### Joni Brown

Executive Director, Safety Council of the Texas Mid Coast, Inc